

7. How have relations with your public sector partner(s) developed during the course of your contract(s)?

- Much improved 11%
- Improved 48%
- Stayed the same 23%
- Deteriorated 2%
- Deteriorated significantly 2%
- It varies 11%
- Don't know 3%
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8. Do you believe the government is encouraging any of the following through its public procurement spend?

- Innovation 22%
- Environmental sustainability 45%
- Diversity and equality issues 43%
- Good employment practice 30%

9. Overall, do you think public sector procurement systems and structures require fundamental change?

- Yes 76%
- No 19%
- Don't know 5%

10. Do you think current public procurement results in good value for money for the taxpayer?

- Yes 21%
- No 67%
- Don't know 12%

11. Overall, how would you rate the commercial skills of public sector procurement professionals?

- Very good 0%
- Good 9%
- Adequate 41%
- Poor 33%
- Very poor 13%
- Non-existent 1%
- Don't know 3%

Respondent details:

Total number of employees in respondent companies:

1-49	50-249	250-499	500-1,999	2,000-4,999	5,000+
10%	20%	8%	19%	13%	30%

Annual turnover of respondent companies:

Up to £0.5m	4%	£0.5m-£1m	1%	£1.1m-£5m	5%	£5.1m-£10m	5%
£10.1m-£20m	5%	£20.1m-£100m	26%	£101m-£500m	23%	£500m+	31%

Main activity of respondent companies:

Manufacturing	10%	Banking and insurance	0%	Media	1%
Energy and water	3%	Transport	1%	Construction	12%
Hotels and restaurants	0%	Professional services	35%	Technology & comms	7%
Retailing	1%	Public services	10%	Other	20%

Region or country of the UK where respondent companies' headquarters are based:

Greater London	30%	South East	18%	South West	12%
East Midlands	3%	West Midlands	14%	East Anglia	3%
Yorkshire & Humbs	2%	North East	8%	North West	1%
Wales	4%	Scotland	4%	N. Ireland	1%