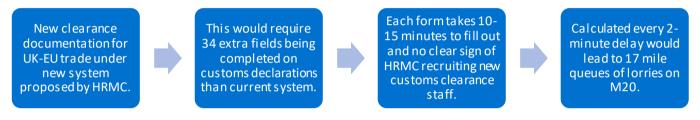


# BREXIT SPEAKING OUT CASE STUDIES

The decisions politicians will take on Brexit over the next few months will have a significant impact on the future of the UK and your business. It is essential, therefore, that the business voice is heard. The CBI have collated some stand out case studies where businesses have spoken out on Brexit.

## **The Port of Dover**

The Port of Dover warned about serious traffic congestions around ports unless negotiators agree a deal that includes frictionless trade.



### Yardmaster

Keith Kyle, the manging director of Yardmaster, the largest volume manufacture of metal garden sheds in Europe, told the CBI's Business Voice the company would be prepared to move manufacturing to mainland Europe if new tariff barriers were introduced between the UK and the EU. The company not only exports 50 per cent of everything it makes outside the UK, it also has a French shareholding in the business and through that access to manufacturing businesses in various European countries. He also reported the company had cancelled investment in facilities and equipment because of continued uncertainty over Brexit.

### **GSK**

GSK's President of Global Affairs, Phil Thompson, told MPs that up to £70m will have to be diverted away from developing new cancer drugs to help the company prepare for the impact for Brexit. The company estimated 1,700 of its products would be directly affected by a chaotic Brexit, with new regulation processes, labs and approval systems costing "somewhere between £60m and £70m.

#### **BMW**

To highlight the importance of achieving frictionless between the UK and EU, BMW revealed the story behind the crankshaft used in its Mini model, which crosses the Channel three times in a 2,000-mile journey before the finished car rolls off the production line.

